



October 25, 2021

Lodi Unified School District
1305 E Vine Street
Lodi, CA 95240

Addendum #1: LodiUSD – 20210915 – Wireless Infrastructure Upgrade

Notice to All Bidders,

The following questions were received by the deadline date/time:

- 1) Is a cloud controller acceptable? *The wireless controller is to be housed in the Lodi USD's datacenter.*
- 2) How many SSIDs need to be configured? *All (15) SSIDs will be exported from the old Ruckus Controller to the new.*
- 3) What type of wireless security is in use (802.1x, PSK)? *Multiple security methods are used (802.1x, PSKs, Captive Portal, etc).*
- 4) Do you require a guest portal? *Yes.*
- 5) Are all switches capable of PoE+? *Yes.*
- 6) What type of mounting surfaces are available (solid surface, drop ceiling, etc)? *N/A*
- 7) If drop ceiling, what is the width of the rail (9/16th or 15/16th)? *N/A*
- 8) Will you be issuing a separate addendum for the installation piece? *No.*
- 9) Will you accept an alternative manufacturer hardware bid? *While we will review all bids, Ruckus is our current and desired manufacturer for a seamless transition of all software configuration. Also, to maintain the unmatched RF coverage capabilities.*
- 10) Is there a specific bid scoring or grading tool being used for evaluating the RFP? *We use an in-house matrix that scores based on various criteria.*
- 11) What will happen to the competitive responses once the proposals are submitted? *They are kept on file.*
- 12) Is Lodi USD on the OMNIA contract for purchasing? *Yes; however, Lodi USD will consider all valid cooperative purchasing agreements.*
- 13) Are there any special circumstances that the bidders should be aware of? *No.*
- 14) Are there any other documents that we should review or will be issued before we respond? *No.* Anyone else that we should speak with prior to responding? *No.*

- 15) Which other firms are competing? [The mandatory walkthrough attendees sheet is available on the District's website; however, walkthrough attendance is not a guarantee of RFP submission.](#)
- 16) What other criteria are important to you when you make your vendor selection? [See RFP.](#)
- 17) Has there been any changes or additions to the selection process? [See RFP.](#)
- 18) We see that Proposal Award is scheduled for 12/17/2021. Currently, we are seeing very long lead time for network electronics and cabling material as well as increasing cost almost monthly if not weekly. With that said, is the District interested in receiving an option for a contingency \$\$'s to cover any increase in cost regarding the equipment that may arise? [We are confident that the vendor that the vendor that is chosen will honor the prices quoted should backorders cause shipping delays.](#)